



PCE Industry Report

Building Products & Construction



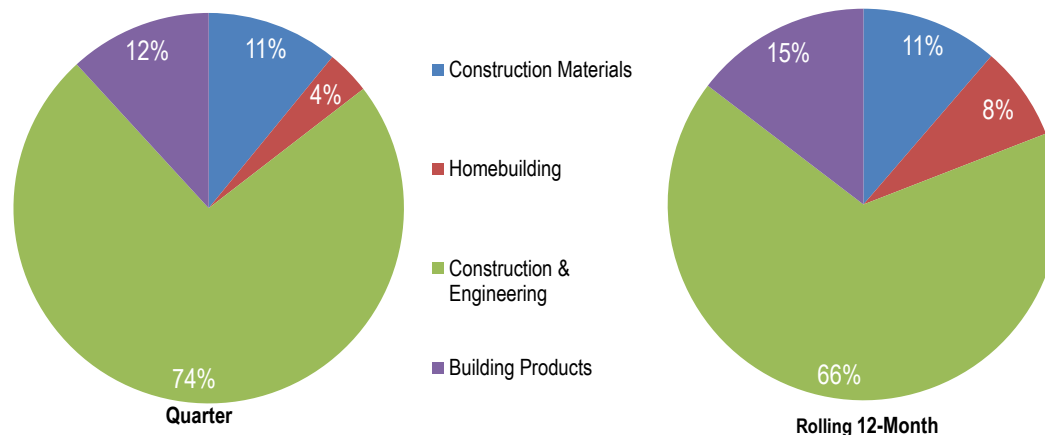
Building Products & Construction - For the Quarter Ended 03/31/15

Industry Trends During Quarter

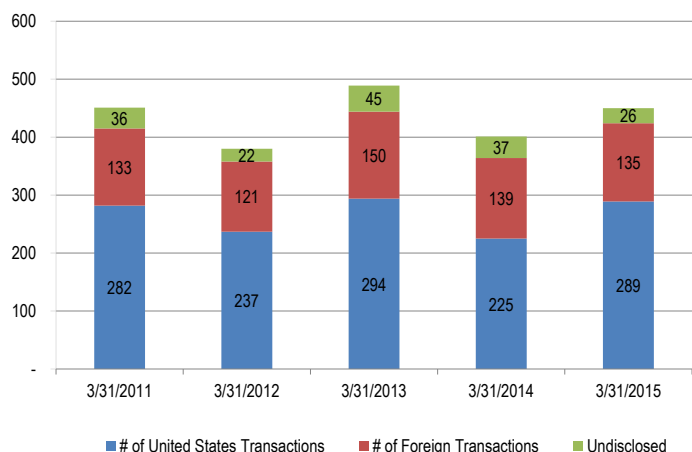
Sector	Transaction Volume	TEV/ Revenue	TEV/EBITDA
Construction Materials	↓	Market Data Not Available	Market Data Not Available
Homebuilding	↓	↑	Market Data Not Available
Construction & Engineering	↑	→	Market Data Not Available
Building Products	↓	→	Market Data Not Available

* Based on transactions with reported financial data only; historically ~ 30% to 40% of transactions report financial data

Transaction Volume as % of Industry



Rolling 12-Month Transaction Volume Trends by Buyer Origin



* Results exclude transactions that did not disclose buyer information
Source: S&P Capital IQ as of 5/6/2015 and PCE Proprietary Data

Largest Transactions Announced or Closed During Quarter by Transaction Value (\$ in millions)

Sector	Target	Buyer	Transaction Value
Building Products	Norcraft Companies, Inc.	Fortune Brands Home & Security, Inc.	\$601.6
Construction & Engineering	CIG Wireless Corp.	Vertical Bridge Holdings, LLC	\$186.8
Construction & Engineering	BDI Insulation, Inc.	Installed Building Products, Inc.	\$36.0
Construction & Engineering	Klotz Associates, Inc.	RPS Group plc	\$24.1
Building Products	LDR Industries, Inc.	LDR Global Industries, LLC	\$16.9
Construction & Engineering	360 Energy Engineers, LLC	Willdan Energy Solutions, Inc.	\$14.9
Construction & Engineering	Clean Choice Solar, LLC	Alpine 4 Automotive Technologies, Ltd.	\$8.1
Construction & Engineering	Abacus Resource Management Company	Willdan Energy Solutions, Inc.	\$6.1
Construction & Engineering	Sunshine 100 Resort Development Company Limited	Sunshine 100 China Holdings Ltd	\$6.0
Construction & Engineering	Joslin, Lesser & Associates, Inc.	NV5 Holdings, Inc.	\$5.6

* Detail above includes announced transactions

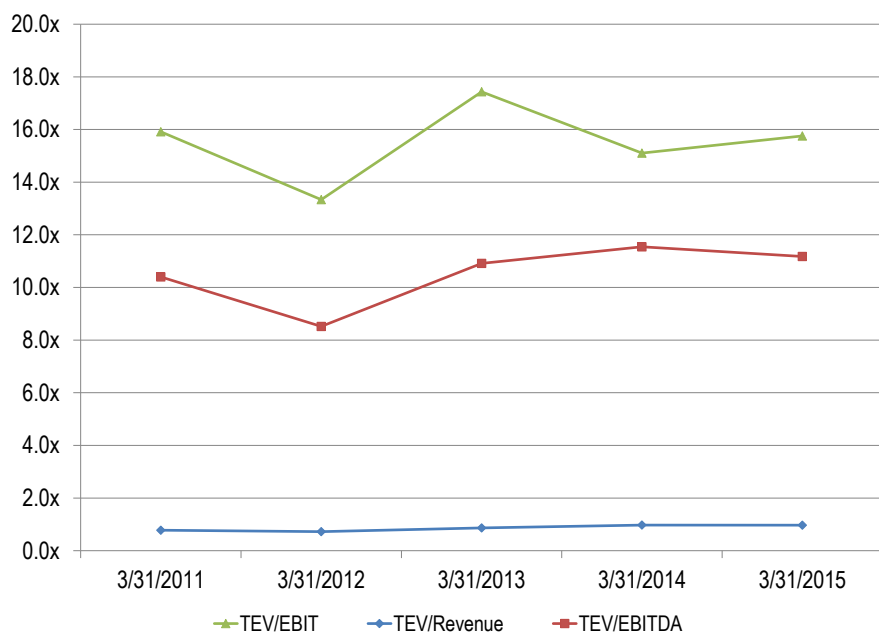
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Summary of Public Comparables as of Quarter End (\$ in millions)

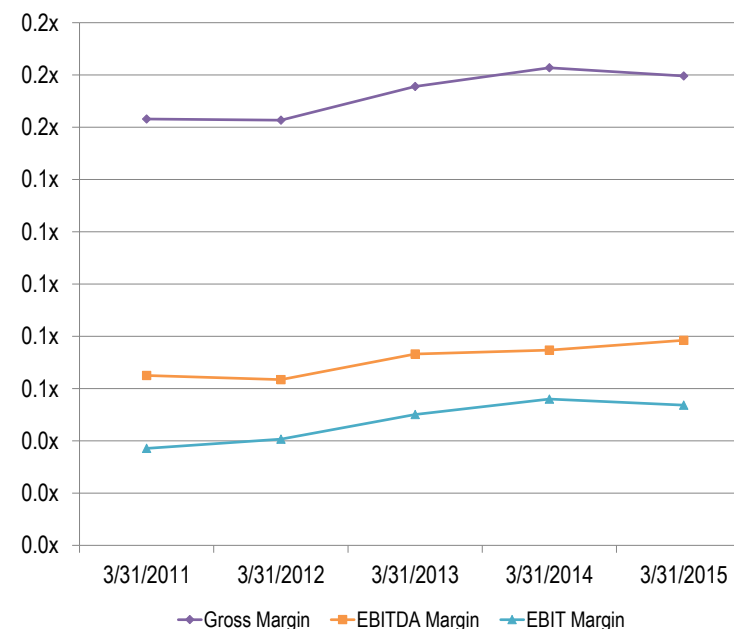
TEV				LTM 3/31/2015 Trends	
Market Cap	Revenue	EBITDA	EBIT		
Average	\$2,338	1.5x	13.0x	24.0x	TEV/Revenue ↓
Median	\$957	1.0x	11.2x	15.8x	TEV/EBITDA ↓
					TEV/EBIT ↑

Margins			LTM 3/31/2015 Trends	
Gross Profit	EBITDA	EBIT		
Average	20.0%	6.0%	10.0%	Gross Margin ↓
Median	18.0%	7.8%	5.4%	EBITDA Margin ↑
				EBIT Margin ↓

Valuation Trends



Margin Trends



Source: S&P Capital IQ as of 5/6/2015 and PCE Proprietary Data

Data Assumptions

At PCE, we consider transaction activity as mergers & acquisitions, consolidations, restructurings and spin-offs. Targets are defined as U.S. based companies with either foreign or U.S. based buyers. Transaction information provided is based on announced dates.



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Glossary

EBIT - Earnings Before Interest and Taxes

EBITDA - Earnings Before Interest, Taxes, Depreciation, Amortization

LTM - Last Twelve Months

TEV - Total Enterprise Value

About PCE

Eighteen years ago, PCE was formed to provide professional investment banking, business valuation and advisory services to middle market companies. We determined from our experience as business owners that there was a need that was not being professionally fulfilled.

We understand the importance of creating a relationship and the value of trust when providing our services. PCE's professionals are successful business owner, entrepreneurs, lenders, former Federal Reserve board members, CPA's, CFA's, national & international valuation experts, international analysts and investors. PCE offers senior level attention, sound advice, skilled execution and personalized attention you can trust.

Our mission is to be the premier investment bank serving middle market companies. PCE is committed to providing individualized strategies throughout your business life-cycle, focused on maximizing shareholder value.

PCE Investment Bankers, Inc. – member FINRA and SIPC; PCE Valuations, LLC; PCE Advisory, LLC

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